

Prebid Query Response for e-Auction RFP

Response No.	Pre-Bid Query No.	RFP Document			Content of RFP requiring Clarification(s)	Points of clarification	Suggestions for Consideration	Remarks
		Section / Form No	Para No	Page No				
		Agency : 1						
1.	1	DATA SHEET 3 Technical Bid Information and Parameters 2. Technical Evaluation parameters and documents to be submitted with technical Proposal Technical Compliance Sheet	A. Bidder's Profile Point (1)	33	<p>Average Annual turnover of Sole Bidder from E-Auction Business in last 3 Financial Years (Turnover in Rs. Crores) on the date of bid submission:-</p> <ol style="list-style-type: none"> Greater than or equal to INR 30.00 Crores: 10 marks Between INR 30.0 Crores and greater than or equal to INR 20.0 Crores: 8 marks Between Rs.20.0 Crores and greater than or equal to INR 10.0 Crores: 6 marks Between INR. 10.0 Crores and INR 5.0 Crores: 4 marks Between INR. 5.0 Crores and INR 2.0 Crores: 2 Marks Less than INR 2.0 Crores: 0 Marks 	<p>Business from only E-Auction turnover upto 30 Crores is at higher side.</p> <p>This will lead with less participants to get in qualify up to 60%. Even though, they do have a better solution & services with better competitive rates in the market due to which they might not have E-Auction turnover.</p>	<p>Request DDA to reconsider this clause as below during the discussion in Pre Bid Meeting:</p> <p>Average Annual turnover of Sole / Lead Bidder should be more than INR 50 Crores in last 3 FY, out of which INR 30 Cr from E-Procurement (E-Auction Forward / Reverse/ E-tendering) Business on the date of bid submission: -</p> <ol style="list-style-type: none"> Greater than or equal to INR 30.00 Crores: 10 marks Between INR 30.0 Crores and greater than or equal to INR 25.0 Crores: 8 marks Between Rs.25.0 Crores and greater than or equal to INR 15.0 Crores: 6 marks Between INR. 15.0 	<p>In this Clause 2 A (1) of Data Sheet 3, the statement "Average Annual turnover of Sole Bidder from E-Auction Business" is modified as "Average Annual turnover of Sole Bidder from E-Auction or E-Procurement Business".</p>

							<p>Crores and INR 10.0 Crores: 4 marks</p> <p>5. Between INR. 10.0 Crores and INR 5.0 Crores: 2 Marks</p> <p>6. Less than INR 5.0 Crores: 0 Marks</p>	
2.	2	Clause No: 63:	Procurement and Ownership of Hardware and Software Tools	64	<p>Clause No: 63: Hardware (at DDA's end for operation of application) paid for by DDA, shall remain the property of DDA and in its custody after conclusion of the project. Hardware items will be procured by DDA, based on the specifications to be given by the ASP meeting the SLA criteria. During procurement of these items, the ASP will provide handholding with DDA.</p>	<p>Since DDA is using ASP module / cloud, all the Hardware ownership of application and procurement is a responsibility of ASP (Lead / Consortium partner). From this clause it is confusing does DDA going to procure any Hardware for using this application and will it be borne by DDA.</p>	<p>Since DDA is using ASP module, Bidder (Lead / Sole Bidder / Consortium Bidder) must have the copyright of the same application providing to DDA and Hardware used for this software application should be in one of the Bidder / consortium partner name and need to submit proof of the same and should be same till the end of contract tenure.</p>	<p>As per RFP. This requirement is related to, at DDA's end, for operation of application.</p> <p>Clause 61 in Procurement and Ownership of Hardware and Software Tools</p> <p>is modified as follows: -</p> <p>61. ASP should have own Hardware, Software, connectivity and expertise in conducting e-Auction (Reverse Auction, Forward Auction) events online. ASP shall only use/ provide hardware (server) of latest configuration for e-Auction process.</p> <p>Since DDA is using ASP module / cloud, all the Hardware ownership of application and procurement is a responsibility of ASP (Bidder / prime Bidder of the Consortium).</p>

								and the ASP - Bidder (Sole Bidder / Prime Bidder of the Consortium) must have the copyright of the same application providing to DDA and Hardware used for this software application should be in one of the Sole Bidder / Prime Bidder of the Consortium name and need to submit proof of the same and should be same till the end of contract tenure."
3.	3	Form L : Policy for Transmission of Data	i) Security guidelines:	101	Point 4 : Secure transmission between server and client. All data should be encrypted when sent over networks other than the DDA's own network.	All the data transmitted from client to server is encrypted and secured under all networks!!	Secure transmission between server and client. All data should be encrypted when sent over all networks.	Accepted. Modified as follows: "Point 4: Secure transmission between server and client. All data should be encrypted when sent over all networks, including the DDA's own network."
4.	4	DATA SHEET 2 Eligibility Guidelines:	Prequalification Bid Information and Parameters	30	(ii) The proposal can be submitted by an individual organization or a Consortium Point (b) : The Prime Bidder is encouraged to partner with expert organizations / institutes that have expertise in individual components of the scope of work	Prime bidder can make multiple more than 2 partners for the components of scope of work.	The Prime Bidder is encouraged to partner with any one single expert organization / institutes that have expertise in individual components of the scope of work	As per RFP.
5.	5	Data Sheet 2	2(7)	28	Minimum Average Annual Turnover required INR 2 Crore	DDA is considering this in very below in line where in in Clause DATA	We recommend DDA to consider at least for 25 Cr Minimum Average Annual Turnover. So, in	Accepted. The clause 2 (7) of Data Sheet 2 and Data Sheet 1

						SHEET 3 Average Annual turnover of Sole Bidder from E-Auction Business with 2 Cr is ZERO for evaluation	which E-Auction / E-Procurement turnover can be considered for evaluation	is modified as follows: - "Minimum Average Annual Turnover required for Pre-Qualification shall be INR 25 Crores."
6.	6	DATA SHEET 3 Technical Bid Information and Parameters	B. Relevant Strengths (25) Form H	34	Point No: 5 Client Base (of sole bidder / lead member of consortium) Number of Entities/ Organizations to Whom eaction services are provided (or being provided) by the Bidder in last three years as on bid submission date. No of Client Organizations (N)- N ≥ 50 – 5 marks 50 > N ≥ 40 – 4 marks 40 > N ≥ 30 – 3 marks 30 > N ≥ 20 – 2 marks 20 > N ≥ 10 – 1 mark	Client Base of ≥50 is at higher end	Request DDA to reduce the number of Client Organizations to some extent and to match with more marks distributed	In the Clause 2 B (5) of Data Sheet 3, evaluation marking for No. of Client Organisations is modified as follows: - No of Client Organizations (N): N ≥ 25 – 5 marks 25 > N ≥ 20 – 4 marks 20 > N ≥ 15 – 3 marks 15 > N ≥ 10 – 2 marks 10 > N ≥ 5 – 1 mark
Agency : 2								
7.	1	Data Sheet 2	Clause 3A	31	The Prime Bidder must be a – (a) Public Sector undertaking. (Shareholding pattern of PSU Company, showing 51% or more share is held by Central Government)	This clause is very restrictive. In the current participating condition only one bidder is likely to qualify giving him an undue advantage. Request kindly change it to Shareholding		Accepted. Modified as "The Prime Bidder must be a: (a) Public Sector undertaking. (Shareholding pattern of PSU Company, showing 51% or more share is held by Central Government or State Government)".

						pattern of PSU Company, showing 51% or more share is held by Central or State Government		
	2	Data Sheet 2	Clause 8	31	<p>The Tenderer (Sole bidder / Prime member of the consortium) should be in the business of E-Auction Services for sale of Land and/ or immovable properties (of value more than 50 Crores) and should have executed / operationalized relevant projects in last 3 Years, as of Bid-Submission Date.</p> <p>Definition: value = reserve price of land/ immovable property put to auction.</p>	<p>This is a highly restrictive clause favouring one particular bidder.</p> <p>Request kindly change it to: The Tenderer (Sole bidder / Consortium members) should be in the business of E-Auction Services for sale of Land and/ or immovable properties (of value more than 50 Crores) and should have executed / operationalized relevant projects in last 3 Years, as of Bid-Submission Date. Definition: value = reserve price of land/ immovable property put to auction.</p>		As per RFP.
8.	3	Data Sheet 2	Clause 17	32	<p>The Sole bidder/ Prime member of Consortium should provide satisfactory performance certificates from minimum two Government (or its Autonomous/ PSU/Subordinate Organization/ Local Bodies etc.) currently utilizing e-Auction (e-</p>	<p>This is a highly restrictive clause favouring one particular bidder.</p> <p>Request kindly change it to: The sole bidder/ any members of</p>		As per RFP.

					Auction, Reverse auction & Forward Auction) Service platform.	consortium should provide satisfactory performance certificates from minimum two Government (or its Autonomous/ PSU/Subordinate Organization/ Local Bodies etc.) currently utilizing e-Auction (e-Auction, Reverse auction & Forward Auction) Service platform.		
9.	4	Data Sheet 2	Clause 19	32	(Bidder should give declaration to this effect & recent copy of STQC certification should be attached with Pre-qualification bid showing the validity period). STQC certificate should be on the name of the participating bidder.	This is a highly restrictive clause favouring one particular bidder. Request kindly change it to: Bidder should give declaration to this effect & recent copy of STQC certification should be attached with Pre-qualification bid showing the validity period). STQC certificate should be on the name of the any member of consortium bidder.	Accepted. The requirement "STQC certificate should be on the name of the participating bidder" in Clause 19 of Data Sheet 2 (under column - Documents to be submitted) is modified as "STQC certificate should be on the name of the participating Sole bidder or such member of the consortium who is the concerned IT partner and who has developed the IT portal for the E-Auction.".	

Agency : 3								
10.	1	Section 3	19	9	<p>Tenderers are required to deposit E-Tender Annual Charges and EMD of amount mentioned in the Data Sheet 1 through separate transactions with RTGS/NEFT to the accounts mentioned in Data Sheet 1. Details are as follows –</p> <p>(i) The unique transaction reference of RTGS/NEFT shall have to be uploaded by the prescribed date.</p> <p>(ii) The Dy. Director (Systems) will get EMD verified from Sr. A.O Cash Main on the unique transaction reference number against each RTGS/NEFT payment before the tenders are opened.</p> <p>(iii) The unique transaction reference on RTGS/NEFT against EMD, E-Tender Annual Charges shall be placed online at specified location for Tender on the CPP Portal</p>	<ul style="list-style-type: none"> Annual charge of e-tendering of INR 20,000. Amount of EMD - INR 20,00,000/- 	<p>Annual Charge and EMD should be waived off for Govt. PSUs</p>	<p>As per RFP.</p>
	2	Data Sheet 2	2(3)30		<p>The Bidder must be a Company / entity registered under the Companies Act of India, 1956 / The Partnership Act 1932 / Limited Liability Partnership Act, 2008 and should have been</p>	<p>1) Certificate of Incorporation</p> <p>(2) Any documentary proof indicating that the prime bidder is in</p>	<p>Need more clarity which document is required to indicate that the prime bidder is in the business of e-auction services.</p>	<p>A copy of work order in the business of e-auction services, along with the Certificate of Incorporation of the company is required.</p>

					in existence for at least five years as on 31 March 2019.	the business of E-Auction Services.		
11.	3	Data Sheet 2	2(7)	31	The Tenderer (Sole Bidder/ Prime member of the consortium) should have annual turnover of more than such amount as mentioned in Data Sheet 1 from E-Auction Services for each of the last three Financial Years ending on such date as mentioned in data sheet 1.	Minimum Average Annual Turnover required - INR 2 Crore.	Total turnover should be use instead of turnover from e-auction services.	Please see Response No. 5 as above.
12.	4	Data Sheet 2	2 (8)	31	The Tenderer (Sole bidder / Prime member of the consortium) should be in the business of EAuction Services for sale of Land and/ or immovable properties (of value more than 50 Crores) and should have executed / operationalized relevant projects in last 3 Years, as of Bid submission Date. Definition: value = reserve price of land/immovable property put to auction. n.	1) Details of ONE work in Form F (2) Work Orders confirming area and year of activity. (3) Work Completion certificate	The Tenderer (Sole bidder / any member of the consortium) should be in the business of EAuction Services	As per RFP.

13.	5	Data Sheet 2	2 (9)	31	Net worth of Bidder Company (Sole bidder / all members of consortium) must be Positive in last three years (Fy. 2018-19, 2017-18 and 2016-17) as per the audited Balance Sheet. For the purposes of this RFP, "Net Worth" mean the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account, after deducting the aggregate value of the accumulated losses ,deferred expenditure and miscellaneous expenditure not written off, as per the audited stand alone balance sheet, but does not include reserves created out of revaluation of assets, write back of depreciation and amalgamation.	Chartered Accountant Certificate as per Form C for each of the member of the consortium	Net worth of Bidder Company (Sole bidder / Prime member of consortium) must be Positive in last five years	As per RFP.
14.	6	Data Sheet 2	2 (10)	31	The bidder (Sole bidder / all members of consortium) should have operating profit in last three financial years i.e. (2016-17, 2017-18 & 2018-19).	Copies of the audited balance sheet and Profit/Loss statement of the firm to be provided for the last three financial years to be submitted. If Balance Sheet and Profit & Loss statements for FY2018-19 are not audited, CA certificate can be submitted)	The bidder (Sole bidder / Lead member of consortium) should have operating profit in last five financial years	As per RFP.
15.	7	Data Sheet 2	2 (16)	32	The Tenderer (Sole Bidder/ Any	(a) One Project of	It should not specific to	As per RFP.

					member of the consortium) shall have experience of providing E-Auction Services (Reverse auction & Forward Auction) and should have executed / operationalized relevant projects (Related to E-Auction Services) in last 3 Years, as on Date of Bid submission, Government (or its Autonomous / PSU/Subordinate Organization/ Local Bodies etc.) or Large Corporations in India: Projects of numbers and amount mentioned in Data Sheet 1 (Specifically, each project should have components of E-Auction Portal services, Helpdesk and Application related training necessarily for this project).	Value >= INR1600.0 Crore OR (b) Two Projects of Value each >= INR 1000 Crore OR (c) Three Projects of value each >= INR 600.0 Crore. OR (d) Five Projects of value each >= INR 400.0 Crore Definition: Project value = sum of reserve price of items put to auction. (all events conducted under an auction). Details of work executed [Form F] Copy of work orders and project completion certificates.	e-auction services. it experience should be required in IT related projects	
16.	8	Data Sheet 2	2 (17)	32	The sole bidder/ Prime Bidder of consortium should provide satisfactory performance certificates from minimum two Government (or its Autonomous/ PSU/ Subordinate Organization/ Local Bodies etc.) currently utilizing e-Auction (e-Auction, Reverse auction & Forward Auction) Service platform.	Form F Reference should be submitted along with performance certificates.	The sole bidder/ Any member of consortium should provide satisfactory performance certificates from minimum two Government	As per RFP.
17.	9	Data Sheet 2	2 (19)	32	(Bidder should give declaration to this effect & recent copy of STQC certification should be attached with Pre-qualification	Declaration and STQC Certificate	(Bidder should give declaration to this effect & recent copy of STQC certification should be	Please see Response No.9 (as above).

					bid showing the validity period). STOC certificate should be on the name of the participating bidder		attached with Pre-qualification bid showing the validity period). STOC certificate should be on the name of the participating bidder/any member of the consortium.	
18.	10	Data Sheet 3	2. A(1)	33	<p>Average Annual turnover of [Sole Bidder / Lead member of consortium] from E-Auction Business in last 3 Financial Years (Turnover in Rs. Crores) on the date of bid submission.</p> <p>1. Greater than or equal to INR 30.00 Crores: 10 marks 2. Between INR 30.0 Crores and greater than or equal to INR 20.0 Crores: 8 marks 3. Between Rs. 20.0 Crores and greater than or equal to INR 10.0 Crores: 6 marks 4. Between INR. 10.0 Crores and INR 5.07.5 Crores: 4 marks 5. Between INR. 75.0.5 Crores and INR 2.05.0 Crores: 2 marks 6. Less than INR 25.0 Crores: 0 mark.</p>	Form C (Extracts from the audited Balance sheet and Profit & Loss; OR Certificate from the statutory auditor)	Average Annual turnover of [Sole Bidder / Lead member of consortium] from IT related projects in last 3 Financial Years	Please see Response No.1 as above.
19.	11	Data Sheet 3	2. B(3)	33	Past Experience of the Bidder (of sole bidder / lead member of consortium) in Providing E-auction Services completed and operational, during the last 5 years, as on Bid Submission date, for Government (or its Autonomous / PSU/Subordinate Organization/ Local Bodies), Large Corporates etc., in India, as on Bid Submission Date".	Form F Along with copy of work orders & work completion certificates	Past Experience of the Bidder (of sole bidder / lead member of consortium) in Providing IT related services completed and operational, during the last 5 years	As per RFP.

					<p>Definition: Project value = Sum of Reserve price of items put to e-auction.</p> <p>"Maximum Five Projects (Maximum marks 10):</p> <p>1. Projects undertaken in India, with project value \geq INR 500.0 Crore (each project will carry 5 Marks) project will carry 5 Marks)</p> <p>2. Projects undertaken in India, with project value \geq INR 300 Crore but $<$ INR 500.0 Crore (each project will carry 4 Marks)</p> <p>3. Projects undertaken in India, with project value \geq INR 200 Crores but $<$ INR 300 Crore (each project will carry 3 Mark).</p> <p>4. Projects undertaken in India, with project value \geq INR 100 Cr but $<$ INR 200 Cr (each project will carry 2 Mark).</p> <p>5. Projects undertaken in India, with project value \geq INR 50 Cr but $<$ INR 100 Cr (each project will carry 1 Mark).</p>			
20.	12	Data Sheet 3	2. B(4)	34	<p>Government Experience Sole bidder (sole bidder / lead member of consortium) should have undertaken / executing relevant project in any one state/ central government agencies Government (or its Autonomous/ PSU/ Subordinate Organization/ Local Bodies etc.) in India, as on bid submission date.(Project should be of e-Auction of immovable/ movable property (cumulatively) worth</p>	Form F Along with copy of work orders & work completion certificates	It should not be specific to e-Auction. Bidder should have undertaken / executing IT related project in any one state/ central government agencies Government (or its Autonomous/ PSU/ Subordinate Organization/ Local Bodies etc.) in India, as on bid submission date.	As per RFP.

					more than Rs 100 Crores) "Maximum 1 project" 1. Project related to E-Auction of Land- 10 Marks (prime / Non-prime land) 2. Project related to E-Auction of Immovable properties (except land)- 6 Marks (Prime / non-prime property) 3. Project related E-Auction of Other/ movable items – 4 marks (prime / non-prime item)			
21.	13	Data Sheet 3	2.B(5)	34	Client Base (of sole bidder / lead member of consortium) Number of Entities/ Organizations to Whom e-auction services are provided (or being provided) by the Bidder in last three years as on bid submission date. No of Client Organizations (N)- N ≥ 50 – 5 marks 50 > N ≥ 40 – 4 marks 40 > N ≥ 30 – 3 marks 30 > N ≥ 20 – 2 marks 20 > N ≥ 10 – 1 mark	Form H	Client Base (of sole bidder / lead member of consortium) Number of Entities/ Organizations to Whom IT related services are provided (or being provided) by the Bidder in last three years as on bid submission date	Please see the response No. 6 as above.
22.	14	Data Sheet 3	2. (A) 2	33	Certification and credentials sole bidder/IT consortium partner (Developer of e-Auction platform) (valid on the date of submission of bid) ISO 9001:2015 or latest and SEI CMMIL3 Certification or above	ISO 9001:2015 & SEI-CMMIL5: 10 Marks ISO 9001:2015 & SEI CMMIL 3: 6 Marks Only ISO 9001:2015 : 2 Marks	Only ISO 9001:2015 certificate should be required	The Basis for Evaluation for the Clause 2 (A) 2 of Data Sheet 3 is modified as follows: - • ISO 9001:2015 & SEI-CMMIL5: 10 Marks • ISO 9001:2015 & SEI CMMIL 3: 8 Marks • ISO 9001:2015 : 6 Marks
Agency : 4								
23.	1	Section 3	Clause 19	9	Tenderers are required to deposit E-Tender Annual Charges and EMD of amount mentioned in	The bidders who are not registered in DDA and wish to	Both the conditions should be waived off for PSUs	As per RFP.

					the Data Sheet 1 through separate transactions with RTGS/NEFT to the accounts mentioned in Data Sheet 1. Details are as follows – (i) The unique transaction reference of RTGS/NEFT shall have to be uploaded by the prescribed date. (ii) The Dy. Director (Systems) will get EMD verified from Sr. A.O Cash Main on the unique transaction reference number against each RTGS/NEFT payment before the tenders are opened. (iii) The unique transaction reference on RTGS/NEFT against EMD, E-Tender Annual Charges shall be placed online at specified location for Tender on the CPP Portal	bid in DDA tenders are required to pay : Annual charge of e-tendering of INR 20,000. Amount of EMD - INR 20,00,000/-		
24.	2	Data Sheet 2	Clause 2(7)	31	The Tenderer (Sole Bidder/ Prime member of the consortium) should have annual turnover of more than such amount as mentioned in Data Sheet 1 from E-Auction Services for each of the last three Financial Years ending on such date as mentioned in data sheet 1.	Minimum Average Annual Turnover required - INR 2 Crore.	The Tenderer (Sole Bidder/ Prime Lead member of the consortium) should have overall annual turnover of more than 100 Crore for each of the last three Financial Years ending on such date as mentioned in data sheet 1.	Please see Response No.5 as above.
25.	3	Data Sheet 2	Clause 2 (16)	32	The Tenderer (Sole Bidder/ Any member of the consortium) shall have experience of providing EAuction Services (Reverse auction & Forward Auction)	(a) One Project of Value >= INR 1600.0 Crore OR (b) Two Projects	It should not specific to e-auction services it experience should be required in IT related projects	As per RFP.

					and should have executed / operationalized relevant projects (Related to EAuction Services) in last 3 Years, as on Date of Bid Submission, Government (or its Autonomous / PSU/Subordinate Organization/ Local Bodies etc.) or Large Corporations in India: Projects of numbers and amount mentioned in Data Sheet 1 (Specifically, each project should have components of E-Auction Portal services, Helpdesk and Application related training necessarily for this	of Value each >= INR 1000 Crore OR (c) Three Projects of value each >= INR 600.0 Crore. OR (d) Five Projects of value each >= INR 400.0 Crore Definition: Project value = sum of reserve price of items put to auction(all events conducted under an auction). Details of work executed [Form F] Copy of work orders and project completion certificates.		
26.	4	Data Sheet 2	Clause 2 (3)	30	The Bidder must be a Company / entity registered under the Companies Act of India, 1956 / The Partnership Act 1932 / Limited Liability Partnership Act, 2008 and should have been in existence for at least five years as on 31 March 2019.	(1) Certificate of Incorporation (2) Any documentary proof indicating that the prime bidder is in the business of E-Auction Services	What type of documentary proof is required	Please see Response No.10 as above.
27.	5	Data Sheet 2	Clause 2 (8)	31	The Tenderer (Sole bidder /	1) Details of ONE	The Tenderer (Sole	As per RFP.

					Prime member of the consortium) should be in the business of E-Auction Services for sale of Land and/ or immovable properties (of value more than 50 Crores) and should have executed / operationalized relevant projects in last 3 Years, as of Bid Submission Date. Definition: value = reserve price of land/ immovable property put to auction	work in Form F (2) Work Orders confirming area and year of activity. (3) Work Completion certificate	bidder / any member of the consortium) should be in the business of -Auction Services	
28.	6	Data Sheet 2	Clause 2 (9)	31	Net worth of Bidder Company (Sole bidder / all members of consortium) must be Positive in last three years (Fy. 2018-19, 2017-18 and 2016-17) as per the audited Balance Sheet. For the purposes of this RFP, "Net Worth" mean the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account, after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, as per the audited standalone balance sheet, but does not include reserves created out of revaluation of assets, write back of depreciation and	Chartered Accountant Certificate as per Form C for each of the member of the consortium	Net worth of Bidder Company (Sole bidder / Prime member of consortium) must be Positive in last five years	As per RFP.

					amalgamation.			
29.	7	Data Sheet 2	Clause 2 (10)	31	The bidder (Sole bidder / all members of consortium) should have operating profit in last three financial years i.e. (2016-17, 2017-18 & 2018-19).	Copies of the audited balance sheet and Profit/Loss statement of the firm to be provided for the last three financial years to be submitted. If Balance Sheet and Profit & Loss statements for FY2018-19 are not audited, CA certificate can be submitted)	The bidder (Sole bidder / Lead member of consortium) should have operating profit in last five financial years	As per RFP.
30.	8	Data Sheet 2	Clause 2 (17)	32	The sole bidder/ Prime Bidder of consortium should provide satisfactory performance certificates from minimum two Government (or its Autonomous/ PSU/ Subordinate Organization/ Local Bodies etc.) currently utilizing e-Auction (e-Auction, Reverse auction & Forward Auction) Service platform.	Form F Reference should be submitted along with performance certificates.	The sole bidder/ Any member of consortium should provide satisfactory performance certificates from minimum two Government	As per RFP.
31.	9	Data Sheet 3	Clause 2. A(1)	33	Average Annual turnover of [Sole Bidder / Lead member of consortium] from E-Auction Business in last 3 Financial Years (Turnover in Rs. Crores) on the date of bid submission. 1.	Form C (Extracts from the audited Balance sheet and Profit & Loss; OR Certificate from the statutory auditor)	Average Annual turnover of [Sole Bidder / Lead member of consortium] from IT related projects in last 3 Financial Years	Please see the Response No. 1 as above.

					<p>Greater than or equal to INR 30.00 Crores: 10 marks</p> <p>2. Between INR 30.0 Crores and greater than or equal to INR 20.0 Crores: 8 marks</p> <p>3. Between Rs. 20.0 Crores and greater than or equal to INR 10.0 Crores: 6 marks</p> <p>4. Between INR. 10.0 Crores and INR 5 07.5 Crores: 4 marks</p> <p>5. Between INR. 75 0.5 Crores and INR 2.05.0 Crores: 2 marks</p> <p>6. Less than INR 25.0 Crores: 0 mark.</p>			
32.	10	Data Sheet 3	Clause 2. B(3)	33	<p>Past Experience of the Bidder (of sole bidder / lead member of consortium) in Providing Eaucion Services completed and operational, during the last 5 years, as on Bid Submission date, for Government (or its Autonomous / PSU/Subordinate Organization/ Local Bodies), Large Corporates etc., in India, as on Bid Submission Date". Note: Large Corporation means organizations that have turnover 100 Crore per year or more. Definition: Project value = Sum of Reserve price of items put to e-auction. "Maximum Five Projects (Maximum marks 10):</p>	Form F Along with copy of work orders & work completion certificates	Past Experience of the Bidder (of sole bidder / lead member of consortium) in Providing IT related services completed and operational, during the last 5 years	As per RFP.

				<p>1. Projects undertaken in India, with project value \geq INR 500.0 Crore (each project will carry 5 Marks)</p> <p>2. Projects undertaken in India, with project value \geq INR 300 Crore but $<$ INR 500.0 Crore (each project will carry 4 Marks)</p> <p>3. Projects undertaken in India, with project value \geq INR 200 Crores but $<$ INR 300 Crore (each project will carry 3 Mark).</p> <p>4. Projects undertaken in India, with project value \geq INR 100 Cr but $<$ INR 200 Cr (each project will carry 2 Mark).</p> <p>5. Projects undertaken in India, with project value \geq INR 50 Cr but $<$ INR 100 Cr (each project will carry 1 Mark).</p>			
33.	11	Data Sheet 3 Clause 2. B(4)		<p>Government Experience Sole bidder (sole bidder / lead member of consortium) should have undertaken / executing relevant project in any one state/ central government agencies Government (or its Autonomous/ PSU/ Subordinate Organization/ Local Bodies etc.) in India, as on bid submission date. (Project</p>	Form F Along with copy of work orders & work completion certificates	It should not be specific to e-auction. Bidder should have undertaken / executing IT related project in any one state/ central government agencies Government (or its Autonomous/ PSU/ Subordinate Organization/ Local	As per RFP.

					should be of e-Auction of immovable/ movable property (cumulatively) worth more than Rs 100 Crores) "Maximum 1 project" 1. Project related to EAuction of Land- 10 Marks (prime / Non-prime land) 2. Project related to EAuction of Immovable properties (except land)- 6 Marks (Prime / non-prime property) 3. Project related E-Auction of Other/ movable items – 4 marks (prime / non-prime item)		Bodies etc.) in India, as on bid submission date.	
34.	12	Data Sheet 3	Clause 2.B(5)	34	Client Base (of sole bidder / lead member of consortium) Number of Entities/ Organizations to Whom eauction services are provided (or being provided) by the Bidder in last three years as on bid submission date. No of Client Organizations (N)- $N \geq 50$ – 5 marks $50 > N \geq 40$ – 4 marks $40 > N \geq 30$ – 3 marks $30 > N \geq 20$ – 2 marks	Form H	Client Base (of sole bidder / lead member of consortium) Number of Entities/ Organizations to Whom IT related services are provided (or being provided) by the Bidder in last three years as on bid submission date	Please see the Response No. 6 as above .
35.	13	Data Sheet 2	Clause 2 (19)	32	(Bidder should give declaration to this effect & recent copy of STQC certification should be attached with Pre-qualification bid showing	Declaration and STQC Certificate	(Bidder should give declaration to this effect & recent copy of STQC certification should be attached with Pre-qualification	Please see the Response No. 9 as above.

					the validity period). STQC certificate should be on the name of the participating bidder		bid showing the validity period). STQC certificate should be on the name of the participating bidder/any member of the	
36.	14	Data Sheet 3	Clause 2. (A) 2	33	Certification and credentials sole bidder/IT consortium partner (Developer of e-Auction platform) (valid on the date of submission of bid) ISO 9001: 2015 or latest and SEI CMMIL3 Certification or above	ISO 9001:2015 & SEI-CMMIL5: 10 Marks ISO 9001:2015 & SEI CMMIL 3: 6 Marks Only ISO 9001:2015 : 2 Marks	Max marks should be for CMMIL 3 and above instead of CMMIL 5	Please see the Response No. 21 as above.
Agency : 5								
37.	1	Data Sheet 2	3 (A)	31	The Prime Bidder must be a – (a) Public Sector undertaking. (Shareholding pattern of PSU Company, showing 51% or more share is held by Central Government)	This clause is very restrictive. In the current participating condition only one bidder is likely to qualify giving him an undue advantage.	Request kindly change it to Shareholding pattern of PSU Company, showing 51% or more share is held by Central or State Government .	Please see the Response No. 7 as above.
38.	2	Data Sheet 2	3 (A)	31	The Tenderer (Sole bidder / Prime member of the consortium) should be in the business of E-Auction Services for sale of Land and/ or immovable properties (of value more than 50 Crores) and should have executed / operationalized relevant projects in last 3 Years, as of Bid-Submission Date.	This is a highly restrictive clause favouring one particular bidder. Request kindly change it to:	The Tenderer (Sole bidder / Consortium members) should be in the business of E-Auction Services for sale of Land and/ or immovable properties (of value more than 50 Crores) and should have executed / operationalized relevant projects in last 3 Years,	As per RFP.

					Definition: value = reserve price of land/ immovable property put to auction.		as of Bid-Submission Date. Definition: value = reserve price of land/ immovable property put to auction.	
39.	3	Data sheet 2	17	32	The sole bidder/ Prime Member of consortium should provide satisfactory performance certificates from minimum two Government (or its Autonomous/ PSU/Subordinate Organization/ Local Bodies etc.) currently utilizing e-Auction (e-Auction, Reverse auction & Forward Auction) Service platform.	This is a highly restrictive clause favouring one particular bidder.	Request kindly change it to: The sole bidder/ any members of consortium should provide satisfactory performance certificates from minimum two Government (or its Autonomous/ PSU/Subordinate Organization/ Local Bodies etc.) currently utilizing e-Auction (e-Auction, Reverse auction & Forward Auction) Service platform.	AS per RFP.
40.	4	Data Sheet 2	19	32	Bidder should give declaration to this effect & recent copy of STQC certification should be attached with Pre-qualification bid showing the validity period). STQC certificate should be on the name of the participating bidder.	This is a highly restrictive clause favouring one particular bidder.	Request kindly change it to: Bidder should give declaration to this effect & recent copy of STQC certification should be attached with Pre-qualification bid showing the validity period). STQC certificate should be on	Please see the Response No. 9 as above.

							the name of the any member of consortium bidder.	
Agency : 6								
41.	1	Data Sheet 2	3 (A)	31	The Prime Bidder must be a (a) Public Sector undertaking.	<p>This clause is very restrictive. In the current participating condition only one bidder is likely to qualify giving him an undue advantage.</p> <p>This is against the principal of public procurement which mandates competitive bid participation from all qualifying bidders with the required experience.</p>	Request allow all competent bidders – Public Sector or Private Sector to participate.	As per RFP.
42.	2	Data Sheet 2	3 (A)	31	The Tenderer (Sole bidder / Prime member of the consortium) should be in the business of E-Auction Services for sale of Land and/ or immovable properties (of value more than 50 Crores) and should have executed / operationalized relevant projects in last 3 Years, as of Bid- Submission Date.	This is a highly restrictive clause favouring one particular bidder.	Request kindly change it to: The Tenderer (Sole bidder / Consortium members) should be in the business of E-Auction Services for sale of Land and/ or immovable properties (of value more than 50 Crores) and should have executed / operationalized relevant projects in last 3 Years, as of Bid-Submission Date.	As per RFP.
43.	3	Data Sheet 2	17	32	The sole bidder/ Prime member of consortium	This is a highly restrictive clause	Request kindly change it to:	As per RFP.

					should provide satisfactory performance certificates from minimum two Government (or its Autonomous/ PSU/Subordinate Organization/ Local Bodies etc.) currently utilizing e-Auction (e-Auction, Reverse auction & Forward Auction) Service platform.	favouring one particular bidder.	The sole bidder/ any members of consortium should provide satisfactory performance certificates from minimum two Government (or its Autonomous/ PSU/Subordinate Organization/ Local Bodies etc.) currently utilizing e-Auction (e-Auction, Reverse auction & Forward Auction) Service platform	
44.	4	Data Sheet 2	19	32	(Bidder should give declaration to this effect & recent copy of STQC certification should be attached with Pre-qualification bid showing the validity period). STQC certificate should be on the name of the participating bidder.	This is a highly restrictive clause favouring one particular bidder.	Request kindly change it to: Bidder should give declaration to this effect & recent copy of STQC certification should be attached with Pre-qualification bid showing the validity period). STQC certificate should be on the name of the any member of consortium bidder.	As per the Response No. 9 as above.
Agency : 7								
45.	1	Section 3	Clause 47	13	The Financial Proposals of technically qualified Applicant securing the minimum qualification marks will be opened	Requesting DDA to clarify this clause.		Please see details in Data sheet 1.
46.	2	Section 3	Clause 52 (ii)	14-15	visit the organizations where similar jobs done by tenderer and/or may confirm on phone the quality of performance and/or may visit tenderer's	We would definitely attempt arranging such a visit, however there is a dependency	Requesting DDA to confirm if the cost of this inspection visit is	It is clarified that the cost of this inspection visit is not to be borne by the bidder. However, the bidder shall facilitate

					<p>client premises/service Centre, where the such services are being provided by the Tenderer</p> <p>here on the approval processes of the Client organization for reasons of confidentiality.</p> <p>Therefore, it would be difficult to guarantee that a permission would be granted to host such a visit at client premises.</p> <p>We request flexibility that this confirmation be done over call or email in such a case.</p>	to be borne by the bidder.	such visits on demand.
47.	3	Section 3	Cl. 78 (iv)	21	<p>Any additional personnel required for managing the operations (as directed by DDA with due notice of 2 months) shall be provided at the same cost as indicated in this financial quote.</p>	<p>Request that DDA provides a clarification of actual requirement for the purpose of cost calculation and quoting by the Service Provider.</p>	<p>Resource Deployment - Manpower requirement is detailed in Clause 20 of Data sheet 8.</p> <p>The Selected Bidder shall provide additional manpower for managing operations, at the rate quoted in the financial bid.</p>
48.	4	Data sheet 1	2.4	27	<p>As System Integrator for providing solution for e-Auction, included but not limited to design and host fully secured Internet based web enabled interface in India for conducting e-Auction events</p>	<p>Request DDA to define the boundaries of the scope of work.</p>	<p>Expertise required from the bidder [condition can be met by any of the consortium partner] from past experience through similar such projects, explained under</p>

								this RFP.
49.	5	Data Sheet 1	2.16	29	Definition: Project value = sum of reserve price of items put to auction (<u>all events conducted under an auction</u>).	Does the tender term mean all events under one contract or one client? Please clarify		It is already stated that all events conducted under an auction. A contract may have more than one auction. A client can have many contracts.
50.	6	Data Sheet 2	4	31	The sole bidder / IT partner of the consortium should have valid (non-expired) ISO 9001: 27001 certification	ISO 9001 and ISO 27001 are different certifications, and we understand that this may be a simple typing error in the document.	Request confirmation from DDA on this.	"ISO 9001: 270001 certification" is modified as "ISO 9001: 2015 (or above) certification".
51.	7	Data Sheet 6 & Section 3	Clause 35 of page 12 (section 3)	66 & 12	The applicant shall bear all taxes, duties, fees, levies and other charges including service tax imposed under the Applicable Law as applicable on foreign and domestic inputs. The Applicant shall not be paid GST over and above the cost of Financial Proposal.	Please confirm if the quotes would be inclusive of GST.		Please refer to Clause 43 (iii) of Section 3 (page 13 of RFP) and clause 10 of Data Sheet 6. Price Quote shall be inclusive of GST.
52.	8	Section	Clause 94	22	Bidders registered in Contractor's Registration Board (CRB) of DDA are required to pay the e-tendering annual charges as under:	Please confirm when is this required to be paid and how is the class of the bidder determined?		Clause 94 of Section 3: Instructions to Applicants - Guidelines for Bidding on CPP Portal is modified as: "Bidders are required to

								pay e-tendering annual charge of INR 20,000".
53.	9	Data Sheet 2	3(A)	31	The Prime Bidder must be a – (a) Public Sector undertaking Shareholding pattern of PSU Company, showing 51% or more share is held by Central Government.	We request you to remove clause 3A as it restricts fair competition from competent service providers.		Please refer to the Response No . 7 as above.